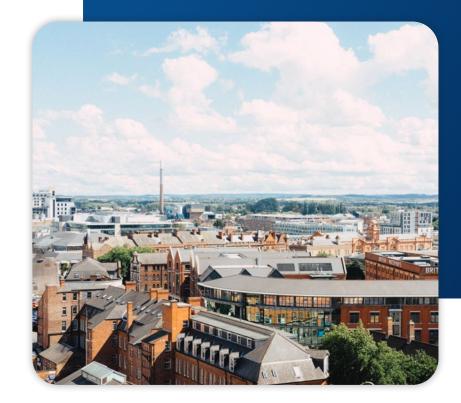# Housing Association

We helped this housing association to implement Sophos Managed Detection & Response (MDR) just in time for Christmas, ensuring their security around the clock, even when nobody is in the office.

A long-term customer, this Housing Association chose CyberLab as their supplier for all Sophos and cyber security services.

Sector Housing Association

Solutions Sophos Managed Detection and Response

The Challenge

As an existing CyberLab client, this Housing Association came to us looking to add to a range of Sophos products they have already implemented. Having already dealt with CyberLab for a number of years, we were their first choice to help with further protecting their infrastructure.

With a small in-house IT team, the core business challenge was to ensure 24/7 protection, especially after business hours, over weekends, or bank holidays. Internally, the choice was between heavy recruitment to expand their current team coverage to 24/7, or to find a partner and solution who could deliver that managed response regardless of the time of day, or day of the week.

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The Solution

The Housing Association were able to discuss these challenges in more detail with Sophos and our team presented a series of demos to ensure they got the required solution. Once diverse options had been compared and commercials discussed, they decided Sophos Managed Detection and Response (MDR) was the right solution for their specific needs.

With Christmas, and an associated business shutdown, fast approaching the solution had to be in place quickly for peace of mind over this period. Sophos were able to implement the solution on the same day the purchase order was signed, providing immediate protection against any looming threats.

The Outcome

Sophos MDR provided more information than was initially required by the housing Association. Although MDR has since flagged up some false-positives, this allows the Housing Association to see the worth of the product and that it is effective in protecting them and giving them peace of mind. The Housing Association have since leaned on the MDR service to ask questions and add additional expertise into their team for any support required.

CyberLab provides a 360° service to consult, deliver, adopt, and support. With this approach, we were able to ensure Sophos MDR was a suitable solution for this Housing Association's organisational needs, and deliver the solution in full, whilst working in partnership with their in-house team and providing continued support.

"Having Sophos MDR gives us peace of mind 24/7. Not only that, but in a recent audit which was to be undertaken on our endpoints and configuration, mentioning that we have MTR in place led them to tick us off and say there was nothing more they would need to look at. This has saved time for our team internally and demonstrates the quality of the product in the marketplace."

Head of IT, Housing Association

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Sophos MDR

Where others stop at notification, Sophos MDR takes action.

Few organisations have the right tools, people, and processes in-house to manage their security program around-the-clock while proactively defending against new and emerging threats.

Unlike other MDR services which simply notify you of suspicious events, Sophos MDR provides an elite team of threat hunters and response experts to take targeted actions on your behalf to neutralise even the most sophisticated threats.

This means you won't have to worry about detecting, classifying, and responding to threats – you'll have a team of 24/7 threat hunters to do it for you.

With Sophos' extended detection and response (XDR) capabilities providing complete security coverage over your data, Sophos MDR could be the perfect solution if you do not have the internal resources to implement and maintain a SIEM/SOC solution.

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CyberLab is a specialist cyber security company that provides a wide range of security solutions and services.

Your one-stop cyber security advisor, the CyberLab team is equipped with the right technology, knowledge, and expertise to help businesses of all sizes, including large public sector organisations.

By leveraging world-class technology, decades of experience, and our vendor partnerships, we have helped to secure thousands of organisations across the UK.

Our unique Detect, Protect, Support approach makes us the perfect partner to review and reenforce your cyber security defences.

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